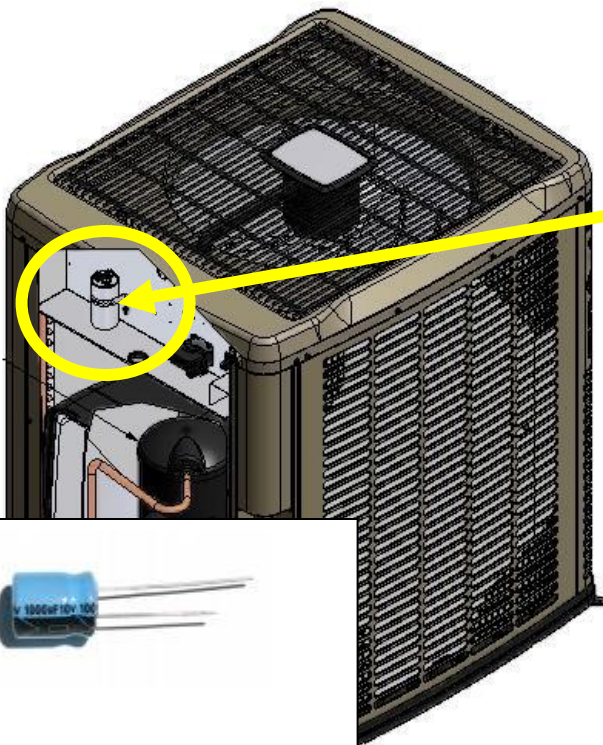


What Happened?

- ❑ Age of Part
- ❑ Leaking has Occurred
- ❑ Insulator Deteriorated
- ❑ Power Surge Damaged Control

Technician Solutions

- ❑ Replace the Capacitor and add S/A Coverage
- ❑ Possible Replacement of Unit



This is the capacitor.
It failed on your outdoor
unit.

It can be repaired.

**With Proper
Preventative
Maintenance a
crisis failure may be
avoided saving you
money and
frustration.**

Technician Instructions and Recommendations:

1. Have you discussed maintenance with the customer?
2. Does the Customer fully understand how to prevent this failure
3. Review the 5 Year Repair Guarantee and Customer Invoice
4. Take time to explain to the customer how much we value them, and our 5 Yr Guarantee

